

## **Press Release**

**Source: Precise Automation, LLC. & Power/mation**

# **Precise Automation and Power/mation Sign Distribution Agreement**

Los Altos, California & St. Paul, Minnesota – May 15, 2006 – Precise Automation, a leading innovator in low-cost, high performance automation, and Power/mation, a leading industrial automation provider since 1961, have entered into a distribution agreement. This agreement allows Power/mation to sell and support Precise Automation's products in the northern United States. These products include PrecisePlace robots, Guidance motion controllers and PreciseVision software.

"Power/mation is proud to represent Precise Automation, a technology leader in the vision-guided robotics industry. Our ability to serve the automation needs of our customers depends upon partnerships with solution providers like Precise Automation. Their focus is to solve problems, reduce cost, and reduce the risk of implementing leading edge technologies. That makes them very valuable to us and our customers," said John Pirner, Vice President of Business Development.

Brian Carlisle, President of Precise Automation, stated, "Power/mation is an excellent example of a sophisticated high-tech distributor that is taking the strategy of adding value by providing application support, customer training, and service in addition to sales coverage. With over 50 sales engineers covering eight states, Power/mation has the sales force and support team to introduce Precise Automation's products to both automation end users and system integrators."

## **ABOUT PRECISE AUTOMATION**

Precise Automation is a leading innovator in low-cost, high performance, table-top vision-guided robots and robotic motion controllers. The versatile robots feature ultra-smooth, precise motion and are available as standalone units, with standard, application specific accessories or as fully tooled turnkey solutions from partner organizations. The motion controllers integrate motor drives, vision capability and powerful, user-friendly software in a small foot print design that can control small robots as well as room size gantries. Precise Automation's flexible products serve a wide variety of industries including: electronics, semiconductor, life science, medical products and mass storage.

## **ABOUT POWER/MATION**

Power/mation has served the industrial manufacturing and machine builder market as a high tech distributor of automation controls since 1961. Power/mation distributes Precise Automation products in Minnesota, Wisconsin, northern Illinois, Iowa, Nebraska, North Dakota, South Dakota, and the upper peninsula of Michigan.

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